

Join the Winning Team...

An unique opportunity as a

Product Manager



Visual Management Systems Ltd. is a leading manufacturer of IP based high security surveillance systems. The company has an industry pedigree spanning 20 years and uses the latest technology and cutting edge products.

This is an excellent opportunity to join one of the UK's leading providers of PSIM and Integrated security management solutions, at a time of impressive growth and expansion plans. The key objective of this role is to develop our product range, whilst generating processes and supporting the sales team in generating new accounts. In addition, playing an important role in the shaping of the company's sales and product strategy.

The successful applicant will be competent in product management working with integrators and have a proven track record of achieving financial targets as set by the business.

Experience in the security industry is essential as well as a good knowledge of CCTV/IP Video and an understanding of Intruder and PIDs systems. Candidates from similar sectors including IT industries, on hardware or software solutions, will be considered

Candidates will be self-motivated, with a will to succeed and be customer focused with excellent communication skills, both written and verbal. The role will involve travel to various projects and suppliers throughout the UK, therefore a Full UK driving licence is essential. Possible overseas travel may also be required.

Visual Management Systems Ltd. is offering a competitive salary package, with the opportunity for personal development in this expanding business.

The Role

- Identify, pursue and deliver new product features
- Engage new customers
- Develop new markets
- Identify new market opportunities
- Proven track record of new business
- Maximise relationships with potential partners to secure on-going profitable growth
- Confident, ambitious and driven.
- Excellent presentation skills
- Candidate should possess a Valid Passport

Visual Management Systems Limited

15 Cambuslang Road
Cambuslang Investment Park
Glasgow, G32 8NB
United Kingdom
+44 141 643 3070